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# La Jolla International

• BUYERS DIRECT TO SELLERS •



## Canned Tomato Paste

Hot Break / 24.2 – 26.2° Brix

La Jolla International is proud to provide some of the best quality tomato products found in the world. The tomatoes are all grown in the Culiacan, La Cruz, Guasave and Los Mochis valleys of Mexico and are renowned the world over for their consistency, flavor and quality. Our tomato paste is made from selected ripened tomatoes that have been washed, crushed hot, scalded, strained and concentrated naturally. Packed to meet USDA and FDA approval in the USA, the resulting tomato concentrate is hot filled and packed free from additives and preservatives.

Product:	Hot Break Aseptic Tomato Paste – 24.2 – 26.2 °Brix			
Specifications:	Concentration:	25.2% NTSS (+/- 1) (26-28% total solids)		
	Acidity:	1.6 – 3.0 % Citric Acid by Weight		
	pH:	4.1 -- 4.5		
	Consistency:	< 8.0 cm Bostwick scale at 12% NTSS 30 sec @ 20°C		
	Color:	over 1.77 Hunter Lab Colorimeter		
	Defects:	45–50 USDA point score		
	Grade:	USDA Grade "A"		
	Texture:	0.033 inch screen		
Quantity:	One 20 FCL minimum			
Packaging:	<u>Can Size in mm</u>	<u>Can Weight</u>	<u>Cans / Case</u>	<u>Cases / 20FCL</u>
	603 x 700 (no. 10)	3,150gm	6	904
	401 x 411	900gm	24	720
	303 x 406	500gm	24	1350
	211 x 300	225gm	48	1260
	202 x 308	170gm	48	1760
Origin:	Culiacan, Mexico			
Delivery:	FOB Vera Cruz, Mexico (east coast) or FOB Mazatlan, Mexico (west coast) CFR available to major world ports			
Terms:	Documentary Letter of Credit for 100% of contracted amount payable at sight			
Inspection:	S.G.S. at port of loading at Seller's expense			
Documents:	B/L, SGS, Origin, Packing, Invoice			
Notes:	<ul style="list-style-type: none"> <li>• CFR shipping available to most world ports through our Vera Cruz freight forwarding company</li> <li>• Discounts available for larger orders and continuing contracts</li> <li>• Tomato Paste in 55 gallon fibre barrels (250kg) also available</li> <li>• If LC confirmation is necessary, all confirmation charges will be to buyer's account</li> </ul>			

### Procedures

1. Buyer provides complete ICPO or LOI with exact specifications of desired order and details of desired LC or cash payment.
2. LJI will confirm availability, shipping and pricing.
3. Formal proforma offer with locked-in pricing good for five days will be provided direct to buyer.
4. Buyer accepts and signs the proforma offer returning it via FAX along with verifiable banking.
5. Upon receipt, LJI will provide buyer with LC issuance instructions or cash payment banking details.
6. Buyer's bank copies LJI on LC application; LJI confirms application and buyer opens LC per proforma.
7. Upon acceptance of operative LC by bank, shipments are begun in accordance with proforma offer.

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